

Al W. King III, J.D., LL.M., AEP (Distinguished), TEP

Co-Chairman and Co-Chief Executive Officer, South Dakota Trust Company, LLC and SDTC Related Companies (www.sdtrustco.com)

Al W. King III is the Co-Founder, Co-Chairman and Co-Chief Executive Officer of South Dakota Trust Company LLC (SDTC) and SDTC Related Companies with offices in South Dakota, New York, Wyoming, Nevada and Westport, CT. SDTC is a national trust boutique serving wealthy families from 54 countries and 47 states. SDTC currently has more than \$155 billion in assets under administration.

Mr. King was previously Managing Director and National Director of Estate Planning for Citigroup. Mr. King was also the Co-Founder and Vice Chairman of Citicorp Trust South Dakota. Mr. King also previously served as Director of Financial and Estate Planning for Coopers and Lybrand in Stamford, Connecticut.

Mr. King is the Co-Vice Chairman of the Editorial Board of *Trusts & Estates* Magazine. He has been a member of the Editorial Board for over 30 years. Mr. King has been inducted into the National Association of Estate Planners & Councils (NAEPC) *Estate Planning Hall of Fame* as an Accredited Estate Planner (AEP), Distinguished. Mr. King previously served on the Board of Directors for NAEPC and is the Former Chairman of the NAEPC Foundation Advisory Board. He is currently a member of both the NAEPC webinar and publications committees. He is also a member of several groups and organizations including the Society of Trust and Estate Professionals (STEP), the International Association of Advisors in Philanthropy (AiP), New York Philanthropic Advisors Network (NYPAN), Fairfield County and New York City Estate Planning Councils, etc. In addition, he is frequently published and quoted by several publications on various Estate Planning and addresses several professional organizations, special interest groups, and general audiences on the subject of estate and trust planning.

Mr. King received a Bachelor of Arts cum laude from Holy Cross College, a Juris Doctor from Syracuse University College of Law and an LL.M. in Tax Law from Boston University School of Law. Mr. King is a resident of Westport, CT.



Al W. King III, J.D., LL.M., AEP (Distinguished), TEP Co-Chairman and Co-Chief Executive Officer Selected List of Speaking Engagements:

NY State Banker's Association (Marketing and Estate Planning Seminars)

National AICPA Personal Financial Planning Conference

National Conference of CPA Practitioners

NY State Society of CPAs Personal Financial Planning Conference (95-96)

NAPFA - Advanced Planners Conference (Williamsburg, VA)

Institute of Certified Financial Planners (NYC)

International Association of Financial Planners

National Fortress Conference (Dallas)

American Association of Retired Persons

American Association of Independent Investors

Connecticut Estate and Gift Tax Council

Connecticut Society of CLUs

CPAs in Industry Society (Ohio)

Financial Executives Institute (NI)

Long Island Federation of Women's Clubs

California CPAs

Colorado CPAs

Los Angeles CPAs - October 1996

New Jersey State CPA Society Seminar 1996, 1997

Million Dollar Round Table Conference - June 1997

Hawaii Tax Institute - October 1997

American Bar Association - August 1997, 1998

Nevada Estate Planning Council

Estate Planning Councils: Hartford, Westchester, Rockland, Miami

Maryland Bar Association

Bank Administration Institute (BAI)-March 2002

President Bush Inaugural Dinner Sponsored by Salomon Smith Barney

The Planned Giving Council of Central Florida - September 19, 2002

NY State CPA's Estate Administration Conference NYC - May, 2003

NYC Trusts & Estates Magazine Conference - October 20, 2003

Nevada Estate Planning Council - January, 27 2004

Long Island Estate Planning Council - September, 2004

International Forum - January, 2005

Red River Estate Planning Council (ND) - February, 2005

NYU Tax Institute - July, 2005

Citco Seminar - October 2005

San Francisco CPA/Bar Alliance

Tri-State LINC CPA Society

New York State Bar Association

Florida Bar Association

Cleveland Clinic Donors

Sacred Heart University Alumni

Merrimac College Alumni

Hofstra University Alumni

Syracuse University Alumni

Holy Cross College Donors

Bridgeport Hospital Medical Staff

Various Rotary and Jaycees Events

Several Fortune 500 Companies

Florida Bar (Business Section)

New York CPA Network (NYC)

Florida CPAs

Denver CPAs

San Francisco CPAs - October 1996

Chicago CPAs - November 1996

New York Society of CPAs PFP Seminar - June 1997

New York City Bar - June 1997

Washington County Hospital Association

National AICPA PFP Technical Conference - 1999

Institute for Private Investors (NYC 2001)

Long Island Bar Association (2001)

Naples, Florida Estate Planning Council-March 2002

Fairfield County Connecticut Estate Planning Council - Oct 15, 2002

AIG Adv. Pl. Seminars LI, NYC, NJ, Westchester County Feb/Mar 03

NY CPA's Closely-Held Group - June, 2003

UNCW Institute for Tax and Investment Planning - November 2003

Southern California (Orange County) Estate Planning Council - March, 2004

South Dakota Estate Planning Council - November, 2004

Producers Group - February 2005

AXA Advisors (PPG) - March 2005

Los Angeles STEP Chapter - May 2006

Lorman (Buffalo and NYC) 2006

Million Dollar Round Table - June 2006 (San Diego)

Naples Estate Planning Council - September 2007

Lorman Teleconference -November 2006

Heckerling Luncheon - January 2007 (Orlando)

AXA Equitable Agents -Feb 2007 (Boca Raton)

Lorman - February 2007 (NYC)

NYCLE - May 2007

American Bar Association (ABA) Webinar - August 2007

InfoVisa Technology Conference - Key Note Speaker - Sept 2007 (TX)

Hawaii Tax Institute - Oct 2007

Notre Dame Tax Institute 2007

Heckerling Insurance - January 2008

AICPA Tax Strategies for the High-Income Individual (Las Vegas, NV) - May 2008

AALU Annual Meeting (D.C.) - May 2008

Financial Events International - Advanced Trust Planning (NYC) - 2008

Family Office Seminar (Aventura, FL) - May 2008

STEP (San Francisco) - September 2008

NAEPC Webinar - September 2008

Hawaii Tax Institute - October 2008

Heckerling Luncheon - January 2009 (Orlando)

Lorman - February 2009

Rockland County Estate Planning Council - February 2009

WTAS Webinar – February 2009

NAEPC Webinar - March 2009

Wealth Counsel Annual Meeting (Chicago, IL) - August 2009

Institute for Private Investors (New York, NY) - December 2009

Family Office Exchange Webinar - January 2010

Heckerling Luncheon - January 2010 (Orlando)

Ventura County EPC - May 2010

American Bar Association (ABA) Webinar - June 2010

Interactive Legal Webinar- September 2010

Hawaii Tax Institute- October 2010

South California Tax Institute- October 2010

NAEPC Annual Conference-November 2010

Heckerling Luncheon-January 2011 (Orlando)

Family Office Exchange (FOX)- February 2011

NYCPA Family Office Group- February 2011

Estate Planning Council of San Gabriel Valley- March 2011

Todorovitch Lecture- March 2011

Estate Planning Council of New York City's Estate Planner's Day- May 2011

Hawaii Tax Institute on Estate Planning - December 2011

Heckerling Luncheon- January 2012 (Orlando)

Southern Arizona Estate Planning Council - March 2012

Sioux Falls Estate Planning Council - April 2012

Family Office Exchange Webinar - May 2012

West River Estate Planning Council – June 2012

CalCPA Peninsula/Silicon Valley Annual Estate Planning Symposium - July

Hawaii Tax Institute - November 2012



Al W. King III, J.D., LL.M., AEP (Distinguished), TEP Co-Chairman and Co-Chief Executive Officer Selected List of Speaking Engagements (cont'd):

Fargo Estate Planning Council - November 2012

Bergen County Estate Planning Council - November 2012

Heckerling Luncheon - January 2013

Southern Nevada Estate Planning Council - March 2013

Central New York Estate Planning Council - May 2013

2013 Business and Economic Forum - May 2013

Minnesota CLE's Probate and Trust Law Conference - June 2013

Lorman's New Era of Estate Planning in New York - July 2013

Hawaii Tax Institute - October 2013

Inland Empire Estate Planning Seminar - November 2013

Heckerling Luncheon - January 2014

STEP 4th Annual Institute on Tax, Estate Planning & the Economy - January 2014

New York IPI Roundtable - April 2014

Ave Maria School of Law - April 2014

Northern Florida (Jacksonville) Estate Planning Council - May 2014

San Francisco IPI Roundtable - September 2014

Society of FSP Webinar - September 2014

Trusts & Estates Magazine Webinar - October 2014

Hawaii Tax Institute - November 2014

Heckerling Luncheon - January 2015

STEP 5th Annual Institute on Tax, Estate Planning & the Economy - January 2015

New York IPI Roundtable - March 2015

Advisors In Philanthropy Conference - April 2015

American Bar Associations Webinar - June 2015

Million Dollar Roundtable - June 2015

Penn Mutual Symposium - June 2015

Northwestern Mutual Symposium - June 2015

Guardian's BRC Symposium - August 2015

Notre Dame Tax & Estate Planning Institute - September 2015

North County San Diego Estate Planning Council - October 2015

Westchester Estate Planning Council - December 2015

Heckerling Institute on Estate Planning - January 2016

Lenox Advisors, Inc. Presentation - February 2016

Berks County Estate Planning Council - March 2016

South Dakota Law Review Symposium - April 2016

Desert Estate Planning Council - April 2016

Palm Springs Luncheon - April 2016

Trusts & Estates Magazine Webinar - April 2016

Tiger 21 Meeting - May 2016

Boston Estate Planning Council - May 2016

Sioux Falls Estate Planning Council - May 2016

PAC Seminar for Professionals - June 2016

Tiger 21 - June 2016

IPI Roundtable - June 2016

Fusion Collaboration - July 2016

MSSB Presentation - September 2016

Advisors in Philanthropy - September 2016

FPPC - SALI Fund Services - September 2016

42nd Annual Notre Dame Tac & Estate Planning Conference - October 2016

Hawaii Tax Institute - November 2016

Heckerling Institute on Estate Planning - January 2017

Boston Estate Planning Council - April 2017

Western Dakota Estate Planning Council (North Dakota) - May 2017

Hofstra Private Wealth & Taxation Institute - May 2017

CalCPA Estate and Trust Planning Conference - July 2017

Allied Professionals Summit - September 2017

SALI Fund Conference - October 2017

Lehigh Valley Estate Planning Conference - October 2017

Heckerling Institute on Estate Planning - January 2018

NYSSCPA International Taxation Conference - January 2018

Mercer County Estate Planning Council - February 2018

STEP Naples - February 2018

Hawaii Tax Institute - November 2018

Heckerling Institute on Estate Planning - January 2019

Sacred Heart University High Net Worth Conference - June 2019

FPA of Orange County - October 2019

Hawaii Tax Institute - November 2019

Heckerling Institute on Estate Planning - January 2020

Family Office Association - May 2020

Trusts & Estates Magazine Webinar - June 2020

Trusts & Estates Magazine Webinar - September 2020

Family Office Exchange Webinar - November 2020

Trusts & Estate Magazine Webinar - January 20021

Trusts & Estates Magazine Webinar - April 2021

Heckerling Institute on Estate Planning - May 2021

Morgan Stanley Presentation (Mid-Atlantic Region) - April 2021

Morgan Stanley Presentation (Midwest Region) - April 2021

Morgan Stanley Presentation (Southeast Region) - May 2021

Morgan Stanley Presentation (New England Region) - May 2021 Morgan Stanley Presentation (Central Region) - May 2021

Morgan Stanley Presentation (Northwest Region) - May 2021

Morgan Stanley Presentation (Northwest Region) - May 2021

Trusts & Estates Magazine Webinar - June 2021

Morgan Stanley Presentation (Southwest Region) - May 2021

UBS Advanced Planning Group Webinar - June 2021

UBS Kreiner Group Webinar - June 2021

STEP Webinar - September 2021

South Dakota Trust Association Fall Forum - October 2021

Family Office Exchange Webinar - November 2021

Sioux Falls Estate Planning Council - March 2022

Hawaii Estate Planning Council - March 2022

Heckerling Institute on Estate Planning - March 2022

New York Estate Planning Council - April 2022

Ameriprise Financial - April 2022

Northcentral Pennsylvania Estate Planning Council - October 2022

Suncoast Estate Planning Council - November 2022

Morgan Stanley Presentation (Pac South) - November 2022

Morgan Stanley Presentation (New England) - November 2022

Morgan Stanley Presentation (Central) - November 2022

Morgan Stanley Presentation (Great Lakes) - November 2022

Morgan Stanley Presentation (NY Metro) - December 2022

Morgan Stanley Presentation (Southeast) - December 2022

Heckerling Institute on Estate Planning - January 2023

NAEPC Webinar - March 2023

Marcum NYC Presentation - March 2023

Bucks County/Montgomery County - April 2023

Notre Dame Tac & Estate Planning Conference - October 2023

Hawaii Tax Institute - November 2023

Heckerling Institute on Estate Planning - January 2024

Estate Planning Council of Rochester - January 2024

South Dakota Trust Association - February 2024

Purposeful Planning Institute - February 2024

Sioux Falls Estate Planning Council - February 2024

PricewaterhouseCoopers - February 2024

Westchester Estate Planning Council - March 2024

Cincinnati Estate Planning Council - March 2024

West River Estate & Financial Planning Council - May 2024

Young President's Organization - June 2024



Al W. King III, J.D., LL.M., AEP (Distinguished), TEP Co-Chairman and Co-Chief Executive Officer <u>Selected List of Publications:</u>

Recent Selected Publications:

- "Why Are Non-Resident Aliens Attracted to U.S. Trust Situs?" June 2024 Trusts & Estates magazine
- "Important Topics Impacting Future Trust Planning" April 2024 Trusts & Estates magazine
- "Population Trends and Trust Planning" November 2023 Trusts & Estates magazine
- "Importance of State Taxes in Estate Planning" September 2023 Trusts & Estates magazine
- "The Safety of Trust Assets Versus Bank Assets" June 2023 Trusts & Estates magazine
- "Supercharged Directed Trusts" April 2023 Trusts & Estates magazine
- "Are Dynasty Trusts Only for The Ultra Wealthy?" November 2022 Trusts & Estates magazine
- "Frequently Overlooked Trust Planning Considerations" June 2022 Trusts & Estates magazine
- "Does a Perpetual Trust Need a Perpetual Private Foundation?" April 2022 Trusts & Estates magazine
- "Flexible Trusts to Deal With Future Uncertainties" January 2022 Trusts & Estates magazine
- "Unique Trends and Approaches to Charitable Giving" November 2021 Trusts & Estates magazine
- "Zero Tax Trusts?" September 2021 Trusts & Estates magazine
- "Important Trust Trends" June 2021 Trusts & Estates magazine
- "Interesting Trends With Millennials and Trusts" February 2021 Trusts & Estates magazine
- "Is a Wealth Tax in Our Future?" December 2020 Trusts & Estates magazine
- "The Uniform Voidable Transactions Act Continue to Be Aware" October 2020 Trusts & Estates magazine
- "How Long-Term Trusts Can Assist With Uncertainties Like Covid-19" August 2020 Trusts & Estates magazine
- "Safety of Client Trust Assets" June 2020 Trusts & Estates magazine
- "Marinating Control in an Uncertain Environment" June 2020 Trusts & Estates magazine
- "Can a Grantor Have His Cake and Eat It Too?" November 2019 Trusts & Estates magazine
- "An Update on Third-Party Discretionary Interest Planning with Spendthrift" October 2019 Trusts & Estates magazine
- "Privacy vs. Secrecy" August 2019 Trusts & Estates magazine
- "Trust Designs in Light of Kaestner And Other Trends" May 2019 Trusts & Estates magazine
- "Interesting Trends with Modern Trusts: Income vs. Estate Taxes" December 2018 Trusts & Estates magazine
- "Decanting is a Popular Strategy, But Don't Ignore Several Key Consideration" August 2018 Trusts & Estates magazine
- "Trends and Opportunities for NRAs With U.S. Beneficiaries" June 2018 Trusts & Estates magazine
- "Does Estate Tax Repeal Really Matter?" December 2017 Trusts & Estates magazine
- "Are Incentive Trusts Gaining Popularity?" October 2017 Trusts & Estates magazine
- "A Trust for Every Asset" August 2017 Trusts & Estates magazine
- "The Trust Spendthrift Provision Does it Really Protect?" December 2016 Trusts & Estates magazine
- "Be Aware of the Uniform Voidable Transactions Act" October 2016 Trusts & Estates magazine



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- "The Private Family Trust Company and Powerful Alternatives" February 2016 Trusts & Estates magazine
- "Drafting Modern Trusts" December 2015 Trusts & Estates magazine
- "Domestic Trust Situs Opportunities for International Families" October 2015 Trusts & Estates magazine
- "Trust Options for Residential Real Estate" August 2015 Trusts & Estates magazine
- "Charitable Giving with Non-Charitable Trusts" June 2015 Trusts & Estates magazine
- "Should you keep a trust quiet (silent) from beneficiaries?" April 2015 Trusts & Estates magazine
- "Trusts without Beneficiaries What is the Purpose?" February 2015 Trusts & Estates magazine
- "Myths About Trusts & Investment Management: The Glass is Half Full!" December 2014 Trusts & Estates magazine
- "Defend Against Attacks on DAPTs" October 2014 Trusts & Estates magazine
- "What's Trending in the Estate Planning World" August 2014 Trusts & Estates magazine
- "Trust Planning in 2012 and Beyond" May 2012 Trusts & Estates magazine
- "State Premium Tax Planning" June 2011 Trusts & Estates magazine
- "Private Trust Company 101" April 2011, Family Office Exchange (FOX) FOXConnects
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper "The Modern Dynasty Trust: Flexibility and Control"
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper "Trust Administration of the Ultra Wealth: The Private Trust Company and Other Key Alternatives"
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper "Modernizing an Existing Irrevocable Trust: Reformation, Modification and Decanting"
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper "Large Domestic Insurance Premiums: Do Not Forget to Plan for the State Premium Tax"
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper "Directed Trusts, Trust Protectors & Special Purpose Entities"
- "Delegated Vs. Directed Trusts" July 2006 Trusts & Estates Magazine
- "The PPLI Solution (Chapter 6: "Trust Administration: The Domestic Advantage")" February 2005 Bloomberg Press
- "Estate Planning and the State Premium Tax" February 2005 AUS
- "What Does the 2001 Tax Relief Act and Estate Tax Phase-Out Mean for the States? It Is Not a Rosy Picture the Impact Is Already Dramatic!" March 2004 Nebraska Lawyer
- Footnoted: "Dynasty Trusts and the Rule Against Perpetuities" 116 Harvard Law Review 2588 (2003)
- "Freezers our Future Coffins" August 2002 Trusts & Estates Magazine
- "How To Play the Current Downturn And Plan for a Decade of Evolving Estate Tax Rules" January 2002 Trusts & Estates Magazine
- "Non-Disclosure Agreements Help or Hindrance to a Client's Planning" August 2001 Trusts & Estates Magazine
- "Multi-Disciplinary Practices Important due to Economic, Tax Uncertainty" August 2001 Trusts & Estates Magazine
- "Death Tax Uncertainty Makes Flexible and Family Value Estate Planning More Important Than Ever" January 2001 trusts & Estates Magazine
- "Smart Start Establishing A Dynasty Trust in South Dakota" November 2000 Departures Magazine
- "South Dakota Dynasty Trust" June 2000 Millionaire
- "Population Trends, New Wealth Creation and HR 10 are Keys to the Future" January 2000 Trusts & Estates Magazine



Al W. King III, J.D., LL.M., AEP (Distinguished), TEP Co-Chairman and Co-Chief Executive Officer Selected List of Publications (cont'd):

- "Changing the Situs of a Trust: Shopping for Income Tax Savings" September 1999 Trusts & Estates Magazine
- "A Generation Skipping Trust: Unlimited Duration? Why Not? June 1999 Trusts & Estates Magazine
- "Delegating Responsibility: Trustees Explore The Once Taboo" March 1999 Trusts & Estates Magazine
- "Modern Trusts Are Being Created With More Flexibility Resulting in Assets Remaining in Trusts for Longer Periods of Time" January 1999 Trusts & Estate Magazine
- "Sale to a "Defective" Trust Application as a Life Insurance Technique" April 1998 Trusts & Estate Magazine
- "The Modern Dynasty Trust: Flexibility is more important than ever" January 1998 Trusts & Estates Magazine
- "Trust Forum Shopping: The Next Generation" August 1997 Trusts & Estates Magazine
- "Who benefits from the Suspension of Sec 4980A's Excise Tax?" April 1997 Trusts & Estates Magazine
- "Dynasty Trust" September 1996 The CPA Journal
- "Trust Planning: Experts Critical Analysis of the Dynasty Trust, A Unique Planning Device to Preserve and Create Wealth" June 1996 Insights and Strategies CCH
- "Dynasty Trust Planning and Your Artwork" May 1996 Christie's Auction News
- "Dynasty Trusts: What the Future Holds for Today's Technique" April 1996 Trusts & Estates Magazine
- "When to Consider a Corporate Trustee" Part II December/January 1996, AICPA Planner
- "When to Consider a Corporate Trustee" Part I November 1995 AICPA Planner



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Tapes and Published Outlines Available:

1997 Million Dollar Roundtable - Atlanta, Georgia (Dynasty Trusts)

1998 American Bar Association Advanced Drafting Meeting - Dallas, Texas (Dynasty Trusts)

1998 Texas Bar Association Advanced Drafting Meeting - Dallas, Texas (Dynasty Trusts)

1999 National AICPA Technical PFS Conference - Las Vegas, Nevada (Dynasty Trusts)

2000 Sky – TV Net Worth (Dynasty Trusts)

2000 Salomon Smith Barney National Sales and Marketing Focus (Dynasty Trusts)

2004 Society of Financial Services Professionals (SFSP) – "Park Avenue Meets Main Street: Family Office Techniques for the Millionaire Next Door" DVD

2005 International Forum – "Advanced Planning with a Modern Corporate Trustee"

2006 Society of Financial Services Professionals (SFSP) – "Advanced & Creative Estate Planning (with a Modern Corporate Trustee) in an Uncertain Tax and Economic Environment"

2006 Million Dollar Round Table - "Creative Uses of Life Insurance in Trust Planning" San Diego

2007 AALU National Webinar – "Creative Uses of Life Insurance in Trust Planning"

2008 AICPA Tax Strategies for the High-Income Individual- May 9, 2008 – "Selection of Domestic Trust Jurisdictions: Does It Make A Difference?"

2009 Family Office Metrics Webinar – "The 21st Century Private Family Trust Company"

2009 Institute for Private Investors (IPI) – "2010: Uncertainty Means Opportunity for Modern Trust Planning"

2010 Family Office Exchange (FOX) Webinar - "The 21st Century Family Bank Dynasty Trust: What, Why, When, Where, How, Who?"

2015 Million Dollar Round Table - "Unique & Creative Uses of Modern Trusts Involving Investments and Insurance"

2016 42nd Annual Notre Dame Tax and Estate Planning Institute – "Creating Modern Trust Structures: The Different Ways They Should Be Used"